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[1957]

Ra

# Louis Dank

HORTICULTURAL DISTRIBUTOR

Plants • Bulbs • Seeds

HORTICULTURAL NOVELTIES

RECEIVED

★ SEP 17 1957 ★

U. S. Department of Agriculture

1170 BROADWAY

New York 1, N. Y.

MURRAY HILL 5-9377

Cable Address: LOUDANK, N. Y.



## TROPICAL PLANT MATERIAL

DISH GARDEN PLANTS

CACTUS • SUCCULENTS

NOVELTY BULBS • SEEDS



# FILL UP THAT EMPTY SPACE

Again it is time to fill up that empty space that brings no return.

FOLIAGE PLANTS bring the greatest return per square foot.

We have herewith compiled a list of material of the most popular and fast moving varieties for immediate and future delivery.

We have made every effort to bring this stock to you at the lowest possible price for the best quality. We feel sure you will be pleased with the material you receive.

Look this list over carefully, and let us have your order **NOW** for whatever stock you need immediately; also, your anticipated requirements. (See note on page 6.

**PRICES.** All prices are F.O.B. source of production, and on imported material F.O.B. port of entry.

**TERMS:** 2/10 net 30, to those of approved credit. CASH WITH ORDER where no credit rating is available.

**IMPORTANT:** All precautions are taken with regard to following the rules of transit regulations to prevent losses. THEREFORE, IN THE EVENT OF LOSSES, DUE TO TRANSIT CONDITIONS, IT IS IMPERATIVE THAT THE CONSIGNEE FILE A CLAIM IMMEDIATELY WITH THE CARRIER.

Quoted prices are subject to change without notice. In instances where no price is quoted, the market price will prevail at the time shipment is made.

In the case of ROOTED CUTTINGS, UNROOTED CUTTINGS and SEEDLINGS, the minimum order is 100 of a variety or size.

250 of a variety or size charged at the 1000 rate, except where noted.

## **AGLAONEMA**

	100	1000
A. Commutatum U.R. 4/6"..... (Variegated Chinese Evergreen)	13.50	115.00
A. Commutatum U.R. 6/8".....	14.00	125.00
A. Commutatum R.C. 3/5" (Min.)	15.00	125.00
A. Commutatum R.C. 4/6"..... (May delivery)	17.50	150.00
A. Modestum R.C. 3/5" 3-6 lvs..... (Chinese Evergreen)	10.00	85.00
A. Modestum R.C. 4/6" 4-7 lvs.....	13.50	110.00
A. Modestum R.C. 5/7" 5-8 lvs.....	15.00	130.00
A. Modestum U.R. 8" up 4-lvs. up .....	17.50	150.00

**CHINESE EVERGREEN.** Bare-root for immediate retail sales. Minimum order 50 — 25 of 2 sizes, if desired.

6/ 8" 4-lvs. up .....	25.00
8/12" 5-lvs. up .....	35.00
12/15" 6-lvs. up .....	50.00
15/20" 8-lvs. up .....	75.00
Multiplants, 12-lvs. up to 40-lvs.....	07½ per leaf

## **ARALIA**

A. Balfouriana U.R. ....	8.00	70.00
A. Balfouriana R.C. ....	11.00	100.00
A. Balfouriana—cut of 2¼" pots...	16.50	150.0...
A. Elegantissima Seedlings .....	10.00	80.00
A. Sieboldii Seedlings .....	7.50	65.00
A. Sieboldii—out of 2¼" pots.....	13.50	125.00
(See: SEED)		

## **ARDISIA**

A. Crenulata Seedlings (Small).....	4.50	35.00
A. Crenulata Seedlings (Medium)...	6.00	50.00
(See Seed)		

## **AUCUBA**

A. Japonica Var. R.C. ....	20.00	185.00
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## **BEGONIA**

B. Rex Begonias R.C. ....	25.00
(Finest assortment of new, attractive colors for Spring delivery.)	

Seedlings, Unrooted and Rooted Cuttings, Min. Order 100

## **BOXWOOD**

	100	1000
B. Japonica R.C. (Small) .....	6.00	50.00
B. Japonica R.C. (Medium) .....	7.00	60.00
(Exceptionally good stock)		

## **CISSUS**

C. Antarctica R.C. ....	10.00	90.00
(Kangaroo Vine)		
C. Sycoides R.C. (New) .....	10.00	90.00

## **CRASSULA**

**(Jade Plant)**

C. Arborescens U.R. (Small) .....	2.50	16.50
C. Arborescens U.R. (Medium) ....	4.50	32.50
C. Arborescens U.R. (Large) .....	7.00	60.00
VERY FINE QUALITY		

## **CROTON**

C. Assorted 2 1/4" .....	25.00	
C. Assorted 3" .....	35.00	
C. Punctatum R.C. ....	8.50	75.00
C. Punctatum 2 1/4" .....	16.50	150.00

## **CRYPTANTHUS**

C. Rosea picta U.R. ....	10.00	90.00
C. Terminalis U.R. ....	10.00	90.00
*C. Terminalis Var. (Small) .....	1.50	each plant
*C. Terminalis Var. (Large) .....	2.50	each plant
(Very new - attractive colors in each plant)		

**\*MINIMUM ORDER 25**

C. Zebrina Zonatus U.R. ....	20.00	175.00
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## **DIEFFENBACHIA**

D. Amoena U.R. ....	50.00	
D. Amoena R.C. ....	75.00	
D. Amoena 4" ....	90.00	
D. Bausii 2 1/4" .....	40.00	375.00
D. picta U.R. ....	17.00	150.00
D. picta R.C. ....	22.50	200.00
D. picta 2 1/4" .....	30.00	275.00
D. Roehrsii U.R. ....	30.00	250.00
D. Roehrsii 2 1/4" .....	40.00	375.00

## DRACAENA

	100	1000
DR. Godseffiana U.R. 4/6"	7.00	60.00
DR. Godseffiana U.R. 6/8"	8.00	70.00
DR. Godseffiana U.R. 8/12"	10.00	80.00
DR. Godseffiana R.C.	12.50	100.00
DR. Godseffiana—out of 2 1/4" pots (2-plants)	16.50	150.00
DR. Godseffiana—out of 2 1/4" pots (3-plants)	25.00	225.00
DR. Marginata U.R.	17.50	150.00
DR. Marginata 2 1/4"	27.50	250.00
DR. Massangeana 3"	35.00	
DR. Sanderiana U.R. 3/5"	10.00	75.00
DR. Sanderiana U.R. 4/6"	11.00	85.00
DR. Sanderiana U.R. 6/8"	13.00	100.00
DR. Sanderiana R.C.	17.50	150.00
DR. Sanderiana—out of 2 1/4" pots	20.00	185.00
DR. Sanderiana U.R. "Kits" \$60.00 per 1000 for a short while only. These are a very small size.		

MINIMUM ORDER 500

DR. Warneckii U.R. side shoots for 3 and 4" pots	23.00	210.00
DR. Warneckii U.R. tops	27.50	250.00
DR. Warneckii 2 1/2"	45.00	

## EPISCIA

E. Assorted Varieties R.C.	13.50	125.00
(April to October delivery)		

## EVONYMUS

E. Albo-marginata R.C.	7.50	60.00
E. Auero-marginata R.C.	7.50	60.00
E. Medio-picta R.C.	7.50	60.00
E. Silver Queen R.C.	7.50	60.00

## FATSHEDERA

F. Lizei (Joint) R.C.	8.50	75.00
F. Lizei Var. (Joint) R.C.	15.00	125.00

## FERNS

### (Assorted)

Boston Ferns—out of 2 1/4" pots.....	16.00	140.00
Verona Ferns—out of 2 1/4" pots.....	16.00	140.00

Seedlings, Unrooted and Rooted Cuttings, Min. Order 100

	100	1000
Whitmanii Ferns—out of 2 1/4"		
pots .....	16.00	140.00
Adiantum Wrightii (Maiden Hair).....	7.50	per flat
Aspidium Tsussimense .....	6.50	per flat
Asplenidium Nidus-avis (Bird's Nest)....	10.00	per flat
Crytomium Rochford (Holly) .....	7.50	per flat
Hispidilum (suitable for terrariums).....	6.50	per flat
About 150 plants to a flat, more or less		

**Fire Ferns 2 1/4"** ..... **Special 50.00**  
**(Very new—for Spring delivery)**

## **PTERIS FERNS**

P. Adiantoides	Rivertoniana
Argyrea	Tremula
Cretica	Victoriae
Flabellata	Wilsonii
	Wimsettii

All at \$6.00 per flat, about 150 plants, more or less, per flat. Assorted flats, several varieties, \$7.50 per flat.

## **FICUS**

**(May Delivery)**

F. Decora M.R.L. ....	100.00
F. Doescherii M.R.L. (Small) .....	50.00
(Var. Rubber Plant) .....	
F. Doescherii M.R.L. (Medium) ....	75.00
F. Doescherii M.R.L. (Large) .....	100.00
F. Elastica M.R.L. ....	35.00
Extra fine quality)	325.00
F. Pandurata M.R.L. 5-8 lvs. ....	75.00
F. Pandurata M.R.L. 7-9 lvs. ....	100.00
F. Pandurata M.R.L. 10-lvs. up....	125.00
F. Rubra M.R.L. ....	85.00

## **FITTONIA**

F. Argyroneura R.C. ....	10.00	90.00
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## **HOYA CARNOSA**

H.C. Variegated R.C. ....	17.50	150.00
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## SPECIAL NOTE

We encourage the placing of orders for your anticipated yearly requirements to be shipped on a scheduled basis. This gives you an opportunity to increase your business by preventing your stock from being depleted of popular selling material. It is also an assurance of getting a supply of items regularly which are scarce and hard to get.

In our estimation, it is an essential and advantageous step in supplying the constant demand for—

### NOVELTY FOLIAGE PLANTS

and other plant material of this nature; since these are being featured by all interior decorators in the building and decorating pattern of every home or business structure.

We welcome the opportunity of discussing this with you.

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### IVY

	100	1000
I. Cordata (Sweetheart Ivy) .....	8.50	75.00
I. English R.C. ....	3.00	18.00
I. Fan R.C. ....	7.00	60.00
I. Glacier R.C. ....	8.50	75.00
I. Glacier (Joint) R.C. ....	7.00	60.00
I. Hahn's Self Branching R.C. ....	3.50	25.00
I. Maple Queen R.C. ....	5.00	40.00
I. Merion Beauty R.C. ....	4.50	35.00
I. Pittsburg R.C. ....	3.50	25.00
I. Variegated R.C. 2-3 lvs..... (Large leaf type)	6.00	50.00
I. Variegated R.C. 3-4 lvs. .... (Large leaf type)	7.00	60.00

### IVY VINES

Fan Ivy .....	8.00
Glacier Ivy .....	10.00
Gold Dust Ivy .....	10.00
Grape Ivy .....	8.00
Green Ripple Ivy .....	10.00
Hahn's Ivy .....	3.00
Variegated Ivy (4-foot runners) .....	5.00
Weber's California Ivy .....	8.00

Seedlings, Unrooted and Rooted Cuttings, Min. Order 100

## **SPECIALS FOR IMMEDIATE DELIVERY**

### **NEANTHE BELLA PALM**

Seedlings grown in flats, shipped flats and all. There are 1,000 plants, more or less, to a flat.

Price—\$22.50 a flat; \$20.00 a flat, for two or more.

### **SCHEFFLERA**

Seedlings grown in flats, shipped flats and all. There are 600 plants, more or less, to a flat.

Price—\$10.00 a flat.

### **SCHEFFLERA TRANSPLANTS**

Price—\$85.00 per 1,000.

**MINIMUM ORDER 250**

Prices, quoted above, are F.O.B. California.  
All quantities limited.

## **IXORA**

	100	1000
I. Coccinea R.C. .... (Early Spring delivery only)	8.50	75.00

## **KALANCHOE**

K. Tom Thumb 2 1/4"	24.00	220.00
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## **LIGUSTRUM**

L. Iwota R.C. .... (When available)	7.00	60.00
L. Lucidum R.C. ....	7.00	60.00

## **MARANTA**

M. Kerchoveana U.R. Large Cuts)	9.00	70.00
M. Kerchoveana R.C. ....	9.50	85.00
M. Leitzii U.R. ....	12.50	100.00

## MYRSINE

	100	1000
M. Africana R.C. ....	8.50	75.00

## NEANTHE BELLA PALMS

N. Bella Sdlgs. 2-lvs. ....	4.50	35.00
N. Bella Transplts. 3-lvs. up ....	7.50	65.00
(See Seed)		

## NEPHTHYTIS

N. Emerald Gem R.C. 3-lvs. up....	6.00	50.00
N. Green Gold R.C. ....	7.50	65.00
N. Liberica R.C. 3-lvs. up ....	6.00	50.00

## PANDANUS

P. Veitchii U.R. 8/14" .....	8.50	70.00
P. Veitchii U.R. 15/20" .....	10.00	85.00
*P. Veitchii R.C. 8/14" .....	20.00	175.00
*P. Veitchii R.C. 15/20" .....	25.00	225.00
P. Veitchii 3" .....	35.00	

\*Orders for ROOTED CUTTINGS should be placed 60 days in advance of arrival date desired.

## PEPEROMIA

P. Obtusifolia U.R. ....	4.50	35.00
P. Obtusifolia R.C. ....	7.00	60.00
P. Obtusifolia Var. R.C. ....	10.00	90.00
P. Obtusifolia Var. 2 1/4" ....	16.00	150.00
P. Pericat (Leaf) R.C. ....	11.00	100.00
P. Sandersii (Leaf) R.C. ....	10.00	90.00
(Watermelon Peperomia)		
P. Sandersii 2 1/4" ....	22.50	200.00
P. Scandens R.C. ....	6.00	50.00
P. Scandens Var. R.C. ....	12.00	100.00

## SPECIAL

	100	1000
P. Emerald Ripple 2 1/4"..... (Very new) Spring delivery	50.00...	
P. Hederifolia 2 1/4" .....	16.50	150.00

## **PHILODENDRON**

	100	1000
P. Cordatum Vines .....	10.00	80.00
6-8 Eyes per Vine		
P. Cordatum R.C. .....	7.00	55.00
Average, 3-lvs.		
(Exceptionally fine quality)		
P. Dubia R.C. 6/8" 4-5 lvs. ....	17.50	150.00
P. Dubia 3" .....	45.00	
P. Hastatum U.R. .....	30.00	
P. Hastatum R.C. .....	35.00	
P. Hastatum 2 1/2" .....	45.00	
P. Hastatum 3" .....	50.00	
P. Hastatum 4" .....	75.00	
P. Laciiniata R.C. .....	27.50	
P. Pandureforma R.C. 4/8"		
4-6 lvs. ....	15.00	125.00
P. Pandureforma 3" .....	40.00	
P. Pandureforma 4" (2-plts.)....	85.00	
P. Pertussum U.R. .....	35.00	
(Aerial Roots)		
P. Pertussum 4" .....	85.00	
P. Pertussum rooted started eyes with one leaf.....	<b>Special</b>	25.00

## **SPECIAL**

## **PHILODENDRON SPECIES**

P. Auriculatum	
P. Florida (especially good)	
P. Lynette	
P. Wendlandi	
P. Wend-Imbe	
Bare-root for 2 1/2" pots .....	30.00
Out of 3" pots .....	60.00
Out of 4" pots .....	100.00
MINIMUM ORDER	
25 OF A VARIETY OR SIZE	

## **PHOENIX**

P. Roebelenii 2" .....	20.00	185.00
(See: SEED)		

## **PILEA**

P. Cadierei U.R. .....	5.00	40.00
P. Cadierei R.C. .....	6.50	55.00
(Aluminum Plant)		

	100	1000
P. Involucrata R.C. .... (Panamiga)	8.50	75.00

## **PITTOSPORUM**

P. Tobira R.C. ....	7.00	60.00
P. Tobira Var. R.C. ....	15.00	125.00

## **PODOCARPUS**

P. Macrophylla Sdlgs. (Medium).....	5.00	35.00
P. Macrophylla Sdlgs. (Large) .....	6.50	50.00

## **POTHOS**

P. Marble Queen Eyes .....	20.00	
(Minimum order 500)		
P. Marble Queen R.C. ....	12.50	100.00
P. Marble Queen 2 1/4"		
(2 and 3 plts.) .....	25.00	
P. Orange Queen 2 1/4"		
(2 and 3 plts.) .....	25.00	
P. Golden 2 1/4" .....	25.00	225.00
P. Wilcoxii Vines .....	12.50	90.00
7-8 Eyes per Vine		
P. Wilcoxii R.C. 3-5 lvs. ....	7.00	60.00
P. Wilcoxii 2 1/4" (3-plts.) .....	22.00	200.00

## **RUELLA**

R. Makoyana 2 1/4" .....	50.00	
(New—interesting)		

## **SANSEVIERIA**

S. Hahnii (Miniature) .....	7.50	60.00
S. Hahnii (for 2" pots) .....	9.50	85.00
S. Hahnii (for 2 1/4" pots) .....	11.00	100.00
S. Hahnii (for 3" pots) .....	14.00	125.00
S. Laurentii 4/6" - 6/8"		
3-lvs. up .....	13.50	125.00
S. Laurentii 8/12" 3-lvs. up.....	14.50	135.00
S. Laurentii 12/15" 3-lvs. up .....	16.00	150.00
Larger sizes available.		
Inquire for prices on:		
15/18" - 18/24" - 24/30" - 30/36"		
S. Zeylanica 4/6" - 6/8" - 8/12" ...	7.00	60.00
3-lvs. up.		
Larger sizes available.		
Inquire for prices on:		
15/18" - 18/24"		

Seedlings, Unrooted and Rooted Cuttings, Min. Order 100

## **SARCOCOCCA**

	100	1000
S. Ruscifolia R.C. ....	10.00	85.00

## **SAXIFRAGA**

S. Sarmentosa B.R. ....	4.00	30.00
S. Sarmentosa Tricolor (New) ....	45.00	400.00

(Out of 2 1/4" pots)

## **SCHEFFLERA**

Seedlings (Small) ....	5.50	40.00
Spaced Sdgs. ....	6.50	50.00
Transplants ....	9.50	85.00

## **SCHISMATOGLOTTIS**

S. Roebelenii U.R. ....	35.00	300.00
S. Roebelenii (pot-grown) ....	50.00	

## **TOLMIEA**

T. Menziesii R.C. ....	7.50	65.00
(Piggy Back)		

## **VERONICA**

V. Buxifolia R.C. ....	8.50	75.00
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## **VITIS**

V. Mandianum ....	10.00	85.00
V. Rhombifolia R.C. ....	7.00	60.00

(Grape Ivy)

## **CACTUS & SUCCULENTS**

If you wish a quantity of named varieties of Cactus or Succulents for a certain purpose, let us know for what use and quantity required, and we will make up a suitable collection, at least 25 of a variety, at a special price to meet your requirements.

Our growers produce more than 50 varieties of Cactus and over 35 varieties of Succulents. We can supply any need and requirement in unrooted and rooted cuttings or seedlings. Let us have your list of requirements. We are sure to please you with our Cactus and Succulents varieties.

You may want to try our collection herewith listed:

## **CACTUS ASSORTMENT No. 1**

100 plants, 10 varieties — \$5.50

All named and labelled

Some of the finest varieties

## **SUCCULENT ASSORTMENT**

100 plants, 10 varieties — \$4.50

All named and labelled

Some of the most colorful varieties

## **COMBINATION ASSORTMENT**

100 plants, 20 varieties — \$5.00

Unlabelled

10 varieties Cacti

10 varieties Succulents

Ideal for planter arrangements  
and novelty containers

## **ALL IN ONE ASSORTMENT**

100 plants, 50 varieties — \$7.00

Unlabelled

A well-balanced collection  
of Cactus and Succulents

## **SEED**

	1000 Pound	Bushel Box
ARALIA SIEBOLDII.....	5.00	
ARDESIA CRENULATA.....	5.00	
ARECA LUTESCENS		
PALM .....	3.50	
KENTIA FOSTERIANA		
PALM .....		35.00
NEANTHE BELLA PALM.....	4.50	
PHOENIX ROEBELENII.....	3.50	
	1 oz.	2-ozs.
SCHEFFLERA .....	2.25	4.25
		7.50
	2500 to 3000 plants to an ounce	
	Freshly imported seed; high germination	
	INQUIRE FOR PRICES	
	ON LARGER QUANTITIES	

## **BULBS**

### **GLOXINIAS**

These bulbs are of the finest quality. All of the best commercial varieties.

	100	1000
1 1/4" - 1 1/2" .....	7.50	65.00
1 1/2" - 2" .....	14.00	130.00
2" - 2 1/2" .....	22.00	195.00
Mammoth - 2 1/2" up .....	35.00	300.00
(Exhibition Size)		

MINIMUM ORDER \$5.00

Seedlings, Unrooted and Rooted Cuttings, Min. Order 100

## BULBS (Continued)

	100	1000
No. 1—1½" - 2½"	18.00	160.00
Jumbo—2½" - 3½"	25.00	230.00
Mammoth—3½" up	37.00	350.00
MINIMUM ORDER \$5.00		

For over the counter trade and seed stores, we have a carton holding 6 varieties, 25 of each 1½" - 2½" bulbs in separate, illustrated compartments for easy retail sale at \$27.00 F.O.B. Florida.

## FANCY LEAVED CALADIUMS

The finest quality, disease-free, bulbs grown. All named varieties, over 50 selections to choose from. Many new varieties by the leading FANCY LEAVED CALADIUM Hybridist. Generously graded. Send for our illustrated COLOR CHART.

	100	1000
No. 3—¾" - 1¼"	7.00	60.00
No. 2—1" - 1½"	12.00	110.00

## TUBEROUS BEGONIAS

Double Giant Flowering (CAMELLIA type)—  
8 colors:

COPPER	SALMON
CRIMSON	SCARLET
ORANGE	WHITE
ROSE	YELLOW

	100	1000
1¼" - 1½"	5.50	45.00
1½" - 2"	8.50	75.00
2" - 2½"	12.50	115.00
Mammoth - 3" up	25.00	200.00

(Exhibition Size)

MINIMUM ORDER \$5.00

Double Giant Flowering Fimbriata  
(CARNATION type)—6 colors:

COPPER	ROSE	WHITE
ORANGE	SCARLET	YELLOW

	100	1000
1¼" - 1½"	7.50	60.00
1½" - 2"	11.50	100.00
2" up	15.00	140.00

MINIMUM ORDER \$5.00

## PROPAGATING CANE

	100 ft.	1000 ft.
CHINESE EVERGREEN CANE.....	17.50	150.00
(Aglaonema Modestum "Simplex")		

100 feet contains over 1000 eyes

### \*DIEFFENBACHIA PICTA CANE

Treated, disease-free

100 feet contains over 600 eyes

### \*DIEFFENBACHIA ROEHRSSI CANE

Treated, disease-free  
100 feet contains over 600 eyes  
\*INQUIRE FOR PRICE

**RED DRACAENA CANE**  
(*Cordyline type*)

Comes in varieties such as:

EUGENIA ANDRE	MARGINATA
LORD WOLSELEY	TERMINALIS
MARGARET STOREY	

	100 ft.	1000 ft.
FIREBRAND	20.00	
MRS. RUFUS SCOTT	35.00	
DRACAENA MASSANGEANA CANE	20.00	180.00

## **PROPAGATING VINES & EYES**

### **NEPHTHYTIS**

	100 Eyes	1000 Eyes
Emerald Gem Eyes (vine length) .....	17.50	
Liberica Eyes (vine length) .....	15.00	

### **MINIMUM ORDER 500 EYES**

### **PHILODENDRON**

Cordatum Vines, 6/8 eyes per vine

(Average more than  
6000 cuts per 1000 vines)

	100 Vines
MEDIUM leaves .....	80.00
LARGE leaves .....	90.00
'SMALL leaves, 7/9 eyes per vine.....	80.00

(Average more than  
7000 cuts per 1000 vines)

### **MINIMUM ORDER 250 VINES**

	100 Eyes	1000 Eyes
Dubia Eyes (cane length) .....	10.00	80.00
Erubescence Eyes (cane length) ...	10.00	80.00
Hastatum Eyes (cane length) .....	12.50	100.00
Pandureforma Eyes (cane length)....	8.50	65.00
Pertussum Eyes (cane length) .....	12.50	100.00

### **250 EYES AT 1000 RATE**

### **POTHOS**

	100 Vines
Wilcoxii Vines, 7/9 eyes per vine .....	90.00
(Average more than 7000 cuts per 1000 vines)	

### **MINIMUM ORDER 250 VINES**

### **ENGLISH IVY VINES**

18/30" long .....	35.00
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### **MINIMUM ORDER 500 VINES**

### **VARIEGATED IVY**

Large leaf, 18/30" long .....	50.00
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### **MINIMUM ORDER 250 VINES**



Louis Rank  
HORTICULTURAL DISTRIBUTOR

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**IMPORTANT TO YOU!**

**READ CAREFULLY!**